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SELEX Communications strengthens Sales Service teams

SELEX Communications Ltd, a Finmeccanica company and a leading provider of marine electronics in the UK, has appointed Philip van Bergen as Sales Manager for the commercial maritime sector within their Marine group. Van Bergen joins SELEX Communications from Vados Systems, where he was responsible for developing their global VSAT market strategy. SELEX Communications has also appointed Warwick Stanley as Service Manager. Stanley joins from NSSL where he was responsible for Marine Products and Services with a specialisation in marine Broadband and VSAT products

Announcing the appointments, Nigel Bond, SELEX Communications' Head of Marine, said, "Philip is well known in the industry, having served both at sea and ashore with P&O Containers, as well as having occupied senior positions in Inmarsat, GN Comtext and EMS Satcom. Given the phenomenal speed at which VSAT technology is being deployed at sea, Philip's experience of this market, and the players within it, will be of enormous value in developing potential business within this area."

"Warwick has over 25 years of marine communications experience which includes managing and supporting a vast range of maritime equipment from Satellite (Inmarsat, VSAT and Broadband) communications projects, GMDSS, marine wireless networks solutions as well supporting remote land based systems. These qualities, I am sure, will help SELEX Communication strengthen what is already the UK's most comprehensive marine service network"

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About SELEX Communications

SELEX Communications focus in the UK, through its British business, is towards communication programmes supporting the delivery of Network Enabled Capability, the creation of interoperability with Allies and promotion of the safety of its customers. In partnership with the wider Group, the UK company is seeking out international opportunities and attacking the burgeoning Homeland Security market, capitalising on its proven world-class communications prime contracting and systems integration capability. We work in partnership with our customers. Our aim is to understand and meet their needs and - with our key suppliers - to optimise value for money. Our offering features a judicious mix of bespoke developments and cost-effective militarisation of commercial technologies.

Our organisation

The organisation for SELEX Communications in the UK has been designed as a matrix structure, with four well defined customer segments – Marine, Military Specialist Communications, Military Networks, Avionics Communications, Navigation, Identification (CNI) and Professional Communications - as the primary focus, supported by strong centralised functional teams of experts

Marine

The Marine unit is one of the market leaders for maritime electronics to the commercial, fishing and leisure markets. With the largest staff of marine electronics engineers operating from our regional offices, it is able to supply, install, service and support a complete range of products, working alongside some of the most respected manufacturers in the world. Experience and the skills gained from over 100 years in the industry ensure that we are able to work closely with our customers to identify suitable solutions, provide the best products and the most comprehensive after-sales support available.

Military Specialist Communications

The Military Specialist Communications segment of is a leading supplier of specialist equipment and systems protecting those at the very front of the battlefield. Whether in a dismounted role or closely coupled to their vehicles, we strive to continuously enhance the operational effectiveness of our armed forces through leading edge solutions and support for the network enabled battlefield.

Military Networks

The Military Networks business satisfies the need for secure land, naval and joint military networked requirements. This includes messaging and information systems, major communication systems and equipment. Commercial off-the-shelf technology offers leverage from the considerable investment in the various telecommunications markets. It is used by SELEX Communications, in conjunction with its wide and proven range of cryptographic equipment, information systems, switching, radio and other bearer systems, to offer innovative and market leading solutions.

Avionics CNI

The UK Avionics CNI team provides the UK customer face for the delivery and support of radio communication, radio navigation, electronic warfare, display and identification products and systems. Communication systems include V/UHF, HF, and satcom radios as well as intercommunication control systems, key management, antenna configuration consultancy and datalinks. Navigation systems include Doppler/GPS navigation systems for helicopters and transport aircraft, approach and landing systems and laser obstacle avoidance.

Professional Communications

Professional Communications addresses the UK Government, Homeland Defence and Security, Emergency Services, Transportation, Utilities, Enterprise and Telecommunications Market Segments. It provides innovative, integrated and resilient secure communications and information solutions that will enable customers to communicate securely at all times, including times of emergency, and ensure that business information is kept confidential, available and with integrity preserved.